

## Dealing With Cost Escalation and Revenue Replication

3 days

### Rationale/General Objective

These are strategic times for organisations, in which dilution of revenue growth opportunities are threatened at the execution phase, by unbridled cost escalation factors in day to day operations. Whether in large, medium or small organisations, a greater chunk of growth is lost to absence of new initiatives to tactically and promptly dealing with these key issues. This programme therefore fills the knowledge gap and provides skills to managers, who would, in addition to meeting this challenge, replicate revenue growth operationally.

At the end of the programme, participants will be able to:

- identify cost escalation in operations
- design low-level strategies for cost management
- operationalise cashflow effectively
- advise on areas for better planning and implement revenue replication

### Modules

- Operational Review Techniques Cost-Control Strategies
- Dealing with Revenue Losses
- Advanced CashFlow Management
- Integrated Advisory Capabilities For decision Stimulation
- Growth Replication Techniques

### Target Participants (Limited Class Size of 25):

- Financial Controllers
- Finance Managers
- Senior/Mid-Level Managers (Finance & Accounts)
- Heads (Finance & Admin.)

### Dates & venues

Please call us to confirm.